

Companies Held: 18

Cash Allocation: 5.5% (inclusive of reinvested distributions)

Top 10 Portfolio Holdings: 69.3% (inclusive of reinvested distributions)

Net Asset Value per Unit (mid): \$2.4921 (post \$0.2713 distribution)

Fund Net Asset Value: \$380.9 million (post \$11.6m net cash distribution)

Benchmark: MSCI All Country World Index Net Total Returns (AUD)

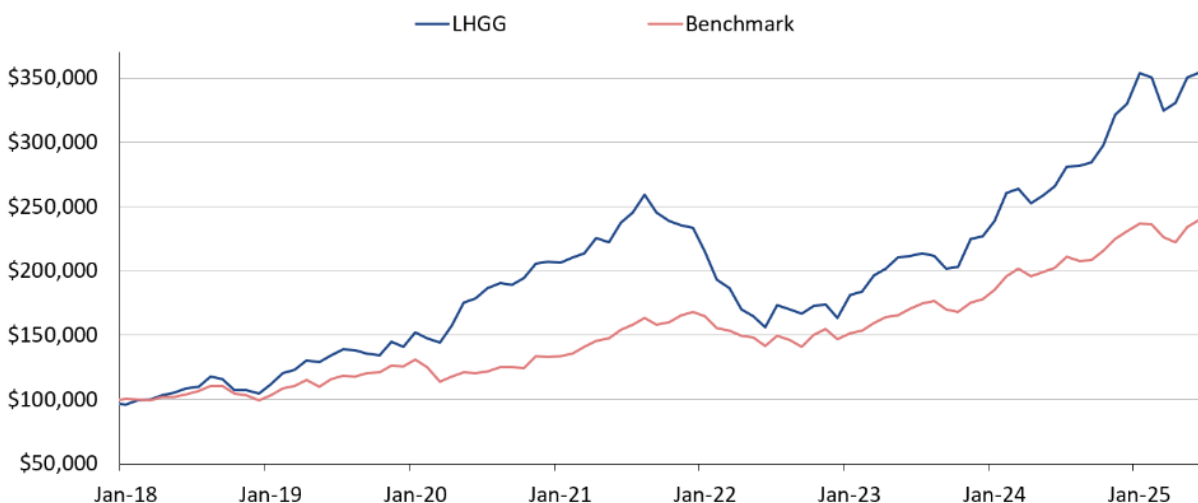
Dear Investor,

This past year was a strong period for the Fund despite significant volatility driven by the new US administration. The Fund returned 33.4% net of fees and expenses compared to 18.4% for its benchmark. Since its inception at the start of December 2017, the Fund has returned 254.4% compared to 139.9% for its benchmark. In annualised terms, the Fund has returned 18.1% since inception compared to 12.2% for its benchmark.

	1 Year	3 Years (p.a.)	5 Years (p.a.)	Inception (p.a.)
Lakehouse Global Growth Fund	33.4%	31.4%	14.7%	18.1%
Benchmark	18.4%	19.2%	14.8%	12.2%
Excess Return	15.0%	12.2%	-0.1%	5.9%

**Performance calculations are based on exit price with distributions reinvested, after fees and expenses, since inception on 30 November 2017. Returns greater than one-year are annualised. Benchmark: MSCI All Country World Index net total returns (AUD). Past performance is not indicative of future returns.*

Value of A\$100,000 invested in the Lakehouse Global Growth Fund vs. Benchmark



**Performance calculations are based on exit price with distributions reinvested, after fees and expenses, since inception on 30 November 2017. Benchmark: MSCI All Country World Index net total returns (AUD). Past performance is not indicative of future returns.*

As we approach the Fund’s eighth birthday later this year, we continue to be pleased with how the Fund is tracking towards our goal of long-term outperformance. A core tenet of our investment philosophy is a focus on asymmetric outcomes, where we seek to back businesses with multiple ways to win and few ways to lose. For such a strategy you would like to see a high strike rate and positively skewed payoffs.

Pleasingly, that has been the case and looking back at the 39 businesses the Fund has owned since inception, over 80% of those investments were positive contributors to performance. Furthermore, the five most significant contributors to performance outweighed the five most significant detractors by a ratio of roughly 6:1.

On the macro front, concerns over tariffs have been a dominant theme over the past year – and whilst we’re cognisant of the potential risks – we believe the Fund is well placed to navigate the situation regardless. Overall, our portfolio is skewed towards more software and services businesses, and we have minimal exposure to businesses manufacturing physical goods in international markets and exporting back into the US.

In our view, our portfolio represents a collection of businesses which exhibit clear market leadership, strong underlying economics and growth potential, and conservative balance sheets. From a fundamental perspective, operating momentum remains strong and as of the most recent quarter, our portfolio collectively grew revenue and earnings by 17% and 34% year-on-year, respectively.

Portfolio

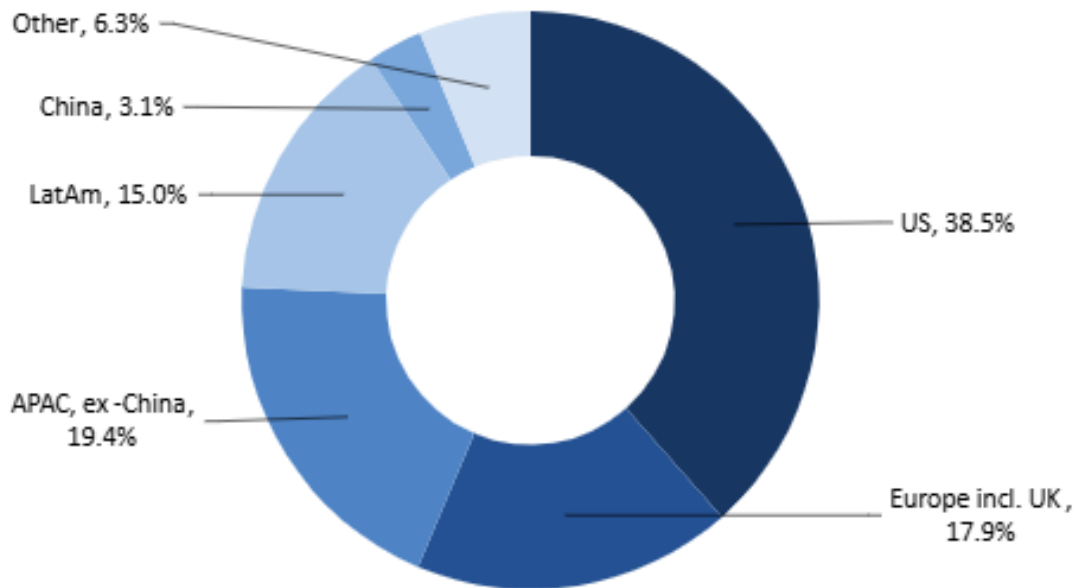
The Fund held 18 positions as of the end of June, the ten largest of which are listed below:

Company	Headquarters	Strategic Advantage
MercadoLibre	Argentina	Networks, Loyalty, IP
Amazon	USA	Networks, Loyalty, IP
Sansan	Japan	Loyalty, Networks
SEA Group	Singapore	Networks, IP
Kinaxis	Canada	IP, Loyalty
Alphabet	USA	IP, Networks
Charles Schwab	USA	Loyalty, IP
Adyen	Netherlands	Loyalty, IP
Pinterest	USA	Networks, Loyalty, IP
Wix.com	Israel	Loyalty, IP

The Fund still owns 16 of the 20 companies it owned twelve months ago and since inception portfolio turnover has averaged less than 20% per annum. This makes for a position-level implied holding period of five-plus years, which firmly aligns with our long-term, business owner's mindset. During the period we exited Monster, Tencent, Spotify and LVMH and established new positions in Kinaxis and Pinterest.

Turning to geography, the Fund looks US-centric based on country of listing, which is true to some extent as it provides far and away the largest opportunity set. But that said, the Fund holds stakes in companies headquartered in nine countries: the US, Canada, Argentina, Netherlands, Sweden, Japan, Israel and Singapore. Furthermore, all the Fund's US-based holdings have operations outside the US. Flow it all through and only 38.5% of the Fund's portfolio company revenue comes from the US.

LGGF Revenue Exposure by Region

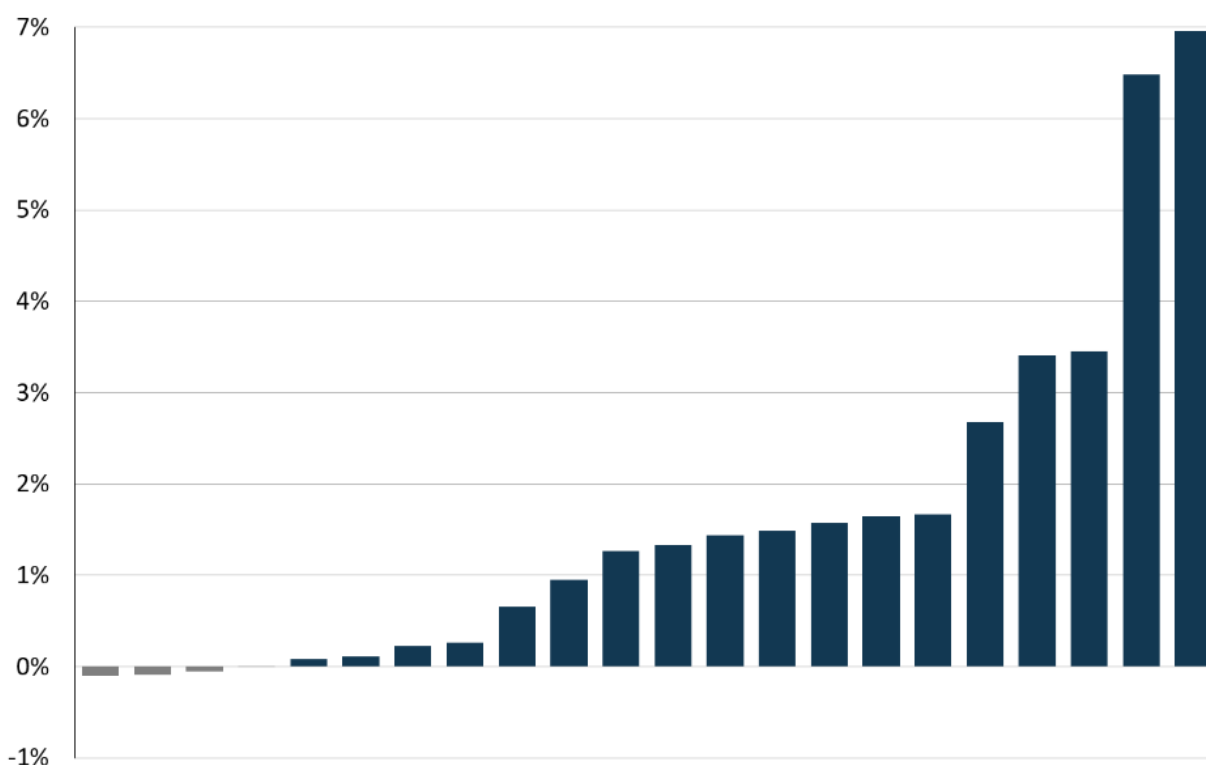


The Fund closed out the year with a cash allocation of 5.5% (inclusive of distributions that reinvested on 1 July), up from 4.9% (inclusive of reinvested distributions) at the start of the year. We value having some dry powder and flexibility, particularly given our high-conviction approach, but we've also come to better appreciate over time the importance of not carrying too much cash as it has been a cumulative drag on performance. We continue to target a cash allocation of 5% to 15%.

Performance

The past year was a period where a lot went right for the Fund. The Fund's gains were broad-based, with 18 of the 22 positions held at some point during the year contributing positively to performance. Note that the numbers below show the total returns to the portfolio contributed by each position, which reflect total returns and average position sizing during the year.

Position Contribution for FY 2025



The three most significant contributors to performance during the year were, in order, **Sea Ltd** (+6.95%), **MercadoLibre** (+6.48%) and **Spotify** (+3.45%).

Southeast Asia’s leading e-commerce platform, Sea Limited, was our largest contributor for the year as the company delivered an impressive combination of accelerating growth and improving profitability. At a group level, revenue rose 30% year-on-year to US\$17.9 billion and operating income saw a material turnaround from a US\$38.8 million loss to a US\$875.2 million profit. Its core e-commerce platform, Shopee, emerged stronger following a period of elevated marketing investment, which drove higher order volumes, improved take rates, and an acceleration in top-line growth. Notably, regulatory pressures in Indonesia have abated, and competition across the region has moderated, with peers now taking a more rational approach to take rates, paving the way for a more favourable industry structure going forward.

Beyond e-commerce, Sea’s digital financial services business (Monee) and digital gaming platform (Garena) also performed well. Monee saw its loan book grow 77% year-on-year while simultaneously improving the proportion of non-performing loans, which contributed to revenue growth of 44% to US\$2.7 billion. For Garena, although reported revenue declined slightly, it was encouraging to see bookings increase 51% year-on-year, supported by stabilising engagement and improved monetisation. Overall, it was a very positive year, and we remain patient holders.

Whilst not as well-known as some global peers, Sea continues to benefit from the steady shift toward online retail and digital services across a region where e-commerce penetration remains in its early stages and below global averages.

The Funds largest position, Latin American e-commerce leader MercadoLibre, was our second largest contributor. The company continued its long track record of impressive growth with net revenues growing 38% year-on-year to US\$22.4 billion while operating margins came in at a healthy 12.9%. Its primary marketplace business gained market share across all key regions – namely Brazil, Argentina and Mexico – and the platform now boasts 67 million unique active buyers, up 25% year-on-year. Notably, despite their scale, the growth rate in active buyers saw a marked acceleration over the year and is now at its highest level since early 2021.

Another positive development during the year was the significant macroeconomic improvement in Argentina – MercadoLibre’s second largest market. It's no secret that the country has faced persistent economic challenges, however, there are initial signs the dramatic reforms implemented by Javier Milei's new administration are working. For instance, monthly inflation has dropped from a staggering 25.5% in December 2023 to as low as 1.5% in May 2025. In turn MercadoLibre has seen a marked improvement in its Argentinian business. As of the most recent quarter, items sold soared 52% year-on-year while fintech delivered 119% revenue growth in U.S. dollar terms, close to 4x the prior quarter's growth rate.

Finally, in third place was Spotify, the world’s leading audio streaming platform. It’s a company we’ve long admired for its product leadership, and more recently, for demonstrating an ability to convert that product leadership into solid economics for shareholders. In 2024, Spotify grew revenue by 18% to €15.7 billion, turned a €311 million operating loss to a €1.4 billion operating profit, and more than tripled free cash flow from €678 million to €2.3 billion. The operational performance was impressive, but the share price moved even faster, rising more than fivefold from its November 2022 lows.

As Spotify’s valuation increased, we gradually reduced our exposure over the course of the year as the risk/reward became less attractive. The strong fourth-quarter result, particularly in user and subscriber growth, stretched the valuation even further and ultimately prompted our decision to fully exit. Whilst we generally dislike selling on valuation grounds alone, when things do get stretched well past their norms and to levels where the return profile no longer offers the asymmetric upside that led us to invest in the first place, we won’t hesitate to move on. Hence, we completed our exit earlier this year and redeployed the capital to other ideas with more attractive setups.

The three most significant detractors to performance during the year were, in order, **Hemnet** (-0.10%), **LVMH** (-0.09%) and **Alphabet** (-0.05%).

Hemnet was the Fund's largest detractor over the period, albeit only marginally negative, as a softer Swedish housing market impacted listing volumes. Like many real estate platforms globally, Hemnet has had to navigate a more cautious environment where vendors increasingly test demand in off-platform, pre-listing channels before committing to a full campaign. This shift, along with general market weakness, led to a decline in total listings.

Despite these headwinds, we remain constructive on Hemnet's long-term outlook. The business continues to have an extremely dominant market position, with 89% of sold properties listed on the platform. The platform continues to exhibit strong pricing power with an impressive annual increase in average revenue per listing of 34.7%, which now sits at SEK 8,451 (around A\$1,300). A key driver of this has been the continued uptake of premium-tier products, including the recent rollout of Hemnet Max, which gives sellers more tools to improve listing visibility.

As with peers like REA Group, Hemnet's pricing strategy has drawn some criticism from agents and vendors, particularly in a softer market. This is a dynamic we are watching closely, as it introduces some risk around customer sentiment and pricing power. On the valuation front, shares are trading at 37x forward earnings, similar to lows in 2022. Given recent developments, we reduced the size of our position to better reflect the near-term risks but remain constructive on the company's long-term prospects.

LVMH is one where we don't have much to add. The founder-led business remains the dominant player in luxury goods globally and was a positive contributor to Fund performance over the course of its life. But as we shared in last year's annual letter, we had started to see early signs that the luxury segment was beginning to soften in the face of a weaker macro backdrop. While the share price proved resilient for a time, we took advantage of that strength to steadily reduce our holding, gradually trimming it down to the Fund's smallest position. As the year progressed and the outlook failed to improve, we made the decision to exit our small remaining stake in April.

We'll wrap things up with Alphabet, which in similar fashion to Hemnet, only experienced a marginal share price decline over the year. That said, Alphabet did meaningfully underperform our average portfolio return as concerns that it's near monopolistic position in Search (which generates the majority of their advertising revenue) could be eroded by new Artificial Intelligence (AI) alternatives like ChatGPT and Perplexity. When it comes to the potential risks AI poses to the dominance of search, our view is a balanced one. No doubt uncertainty has increased but we

believe Alphabet remains well positioned through its massive user distribution (9 products with over 1 billion users each) and long-standing investments and leadership in AI (DeepMind and Google Brain).

Alphabet is innovating fast and has already successfully rolled out their own AI powered search function, AI Overviews. To date, engagement has been encouraging with consumers searching more frequently, with more detailed queries and clicking through at higher rates. Management has noted that AI Overviews are monetising at the same rate as regular Search ads and, that as of April, AI Overviews had already reached 1.5 billion monthly users. This is a much larger base than ChatGPT and highlights the inherent distribution advantage Alphabet has by being able to directly integrate AI Overviews into the widely used Google Search engine.

Looking at current fundamentals, business momentum continues to be strong with revenue growing 12% year-over-year (14% constant currency) in the most recent quarter. This was driven by double-digit growth across Search, YouTube advertising, subscription platforms, and Google Cloud. Cost discipline efforts are also improving profitability, and operating margins have expanded steadily to 32.6%, up from 25.6% two years ago. With a relatively undemanding valuation of less than 20x forward earnings, we still believe the risk/reward for Alphabet is attractive. That said, it would be remiss not to acknowledge that the future dominance of Search is less certain today than it was a few years ago as the range of potential outcomes has widened. As such, we rightsized our position on strength earlier this year.

Looking Ahead

Thank you to all our investors for your time, trust, and support.

Best Regards,

Lakehouse Capital

For more information call us on **+61 2 8188 1510**, email investorsupport@lakehousecapital.com.au or visit www.lakehousecapital.com.au

Equity Trustees Limited ('Equity Trustees') ABN 46 004 031 298 | AFSL 240975, is the Responsible Entity for the Lakehouse Global Growth Fund ('the Fund') ARSN 621 899 367. Equity Trustees is a subsidiary of EQT Holdings Limited ABN 22 607 797 615, a publicly listed company on the Australian Securities Exchange (ASX: EQT). The Investment Manager for the Fund is Lakehouse Capital Pty Ltd ('Lakehouse') ABN 30 614 957 603 | AFSL 526842. This publication has been prepared by Lakehouse Capital Pty Ltd to provide you with general information only. All company related key financial statistics and metrics are provided in good faith and are sourced from the latest available information on the relevant listing exchanges and/or data providers sourced by Lakehouse Capital Pty Ltd. However, they should not be relied upon to make financial decisions for

your own personal circumstances. In preparing this publication, we did not take into account the investment objectives, financial situation or particular needs of any particular person. It is not intended to take the place of professional advice and you should not take action on specific issues in reliance on this information. Neither Lakehouse, Equity Trustees nor any of their related parties, their employees or directors, provide any warranty of accuracy or reliability in relation to such information or accept any liability to any person who relies on it. Past performance should not be taken as an indicator of future performance. You should obtain a copy of the Product Disclosure Statement available here - www.lakehousecapital.com.au/lggf/ - before making a decision about whether to invest in this product.

Lakehouse Global Growth Fund's Target Market Determination is available here – www.lakehousecapital.com.au/lggf/. It describes who this financial product is likely to be appropriate for (i.e., the target market), and any conditions around how the product can be distributed to investors. It also describes the events or circumstances where the Target Market Determination for this financial product may need to be reviewed.

Lakehouse, its directors, employees and affiliates, may, and likely do, hold units in the Fund and securities in entities that are the subject of this report.